



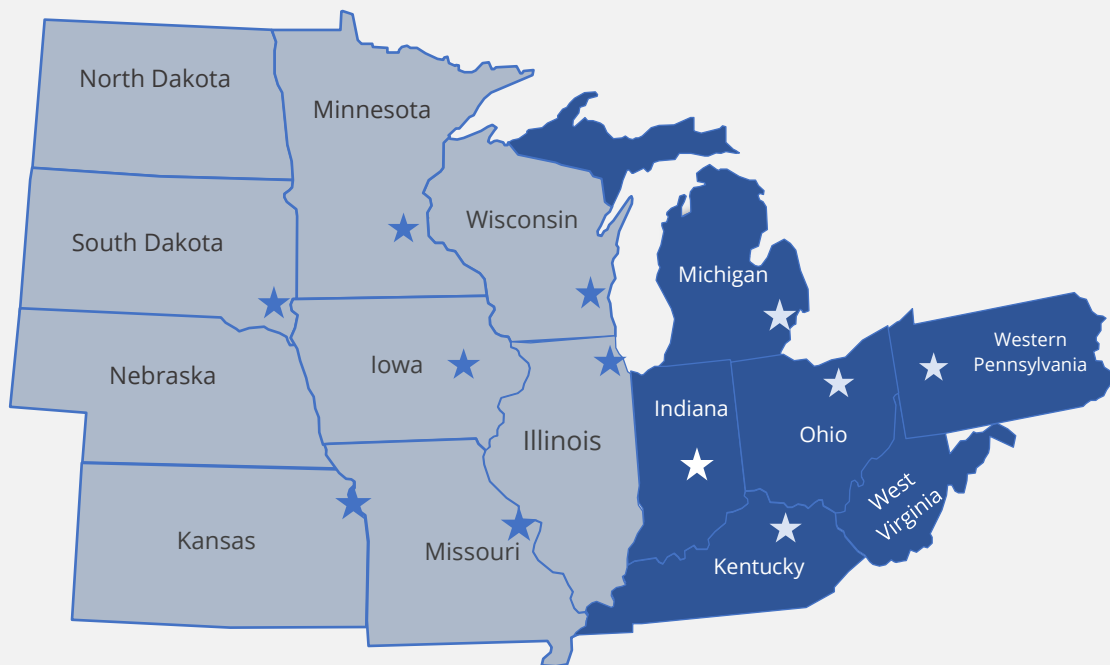
TMC

Mel Foster Company

tmcc.com

Best in Class Manufacturers' Representative Company
Serving the Electronics Industry Since 1924

TMC, a division of Mel Foster Company, is a 100% employee-owned, customer-focused electronics manufacturers' representative with sales resources in Michigan, Indiana, Kentucky, Ohio, Western Pennsylvania and West Virginia.



TMC, a division of Mel Foster Company, is one of the most respected technology manufacturer representatives in the United States. The Mel Foster Company has global partnerships with top-tier manufacturers and distributors in a wide range of applications.

As a technology products and service leader, our mission is to deliver innovative solutions to our customers, principals and partners through engaged, knowledgeable employees.

Semiconductor Suppliers

| Principal | Products | Distribution Partners |
|---|--|--|
|  www.cirrus.com | A/D, D/A, Codec, Haptic, Audio, and Analog ICs | Avnet, Digi-Key, Mouser |
|  www.diodes.com | Discrete, Analog, and Logic Components, Crystals, Oscillators, Clocks, Timing, Switch/Bridge, UART, Video, Display and Logic ICs | Arrow, Avnet, Digi-Key, Future, Mouser, Newark |
|  www.everspin.com | Magnetoresistive Random Access Memory (MRAM) | Arrow, Digi-Key, Edge, Future, Mouser |
|  www.faraday-tech.com | Fabless ASIC / SoC and silicon IP (intellectual property) provider | |
|  www.issi.com | SRAM, DRAM, and Flash Memory (NOR, NAND, eMMC) | Arrow, Avnet, Digi-Key, Mouser |
|  <small>Expertise Applied Answers Delivered</small> www.littelfuse.com | Circuit Protection, Power Control and Sensing Products, Power Semiconductors, Heavy-Duty Switches, Magnetic, Optical, Electromechanical, and Temperature Sensors | Allied, Arrow, Digi-Key, Fuses Unlimited, Future, Hughes Peters, Masline, Marsh, Mouser, Newark, TTI, Waldom |
|  www.richwave.com | RF Front-End Modules, RF Switches, Power Amplifiers, Low-Noise Amplifiers, SAW Filters, AM/FM Tuners, and Wireless A/V Transceivers | |
|  www.sunledusa.com | SMD LEDs, Through-Hole LEDs, CBI LEDs, LED Displays, Infrared, and Phototransistors | Beyond, CAM/RPC, Digi-Key, Masline |
|  www.sitime.com | Programmable MEMS-based timing solutions with MHz Oscillators, μ Power Oscillators, TCXOs, OCXOs, Clock Generators, Jitter Cleaners and Network Synchronizers. | Arrow, Avnet, Digi-Key, Mouser |
|  www.swissbit.com/en | SD, MMC, CompactFlash, SATA/PATA Cards, USB Flash Drives, DRAM and Flash Memory | Arrow, Avnet, Digi-Key, Mouser, Newark, Rutronik |
|  www.telephonics.com | Telephonics: Automotive, Industrial, Medical and Military Mixed-Signal ASIC ICs | |
|  www.telink-semi.com | Highly Integrated Low-Power Radio Frequency and Mixed Signal System Chips for IoT Applications | |

**ISSI is only represented in OH, KY and Western PA.*

Passive / Electromechanical Suppliers

| Principal | Products | Distribution Partners |
|---|--|--|
|  www.3Mconnectors.com | I/O, Wire to Board, Wire to Wire, Board to Board, Storage Connectors, Cable Assemblies, Cable/Wires, Embedded Capacitance Material | Allied, Arrow, Avnet, Digi-Key, Heilind, Mouser, Newark, Powell, TTI |
|  www.acesna.com | innovative electronic interconnect solutions for the automotive, consumer, communications, and industrial markets | |
|  https://www.qats.com/ | Advanced Thermal Solutions, Inc. (ATS) is a complete thermal solutions provider | Arrow, Digi-Key, Future Electronics, Master Electronics, Mouser Electronics |
|  belfuse.com/cinch | Connectors, Cable Assemblies, Fiber Optics, Microwave Components and Patching Solutions | Allied, Arrow, Avnet, Digi-Key, Heilind, Mouser, Newark, PEI Genesis, Powell |
|  emergingpower.com | Custom-Designed Portable Power Solutions and Standard-Sized Battery Packs for Various Applications, Including OEM, Medical, Military, Aerospace and Industrial | |
|  Expertise Applied Answers Delivered www.littelfuse.com | Circuit Protection, Power Control and Sensing Products, Power Semiconductors, Heavy-Duty Switches, Magnetic, Optical, Electromechanical, and Temperature Sensors | Allied, Arrow, Digi-Key, Fuses Unlimited, Future, Hughes Peters, Masline, Marsh, Mouser, Newark, TTI, Waldom |
|  www.niccomp.com | Capacitors, Resistors, Thermistors, Varistors, Magnetics, Inductors, Ferrites, Relays, and Diodes | Arrow, Avnet, Future, Hughes Peters, Newark, TTI |
|  components.omron.com | Relays, switches, connectors and sensors including advanced devices and module solutions for automotive, energy management, factory automation, healthcare, industrial, mobility, and office/home appliance applications | Allied, Arrow, Avnet, Digi-Key, Heilind, Hughes-Peters, Master, Mouser, Newark, Sager, TTI |
|  us.powertipusa.com | Powertip has grown to become a leading manufacturer of small to mid-size full-color TFT and monochrome displays. | Avnet, Hughes Peters, Sager |
|  www.sii.co.jp/en | Quartz Crystals, Micro Batteries, etc. | Arrow, Digi-Key, Mouser |
|  www.ttm.com | Leading Global Quick Turn and Volume PCB, Backplane, and Electromechanical Solutions | |

System Suppliers

| Principal | Products | Distribution Partners |
|--|---|--|
|  Now you have power. www.astrodynetdi.com | EMI Filters, Low and High-Power Supplies | Digi-Key, Hughes Peters, Mouser |
|  www.cel.com | Short range wireless solutions such as WiFi, Bluetooth, Zigbee, Thread, NFC or combination technologies | Arrow, Digi-Key, Mouser |
|  www.challengeelectronics.com | Piezo alarms, buzzers, speakers, microphones. Battery accessories | Future, Hughes Peters, Marsh |
|  www.dawar.com | Projected Capacitive, Resistive, and Integrated Touch Screens | Arrow, Avnet, Future |
|  Precision Rotating Components www.e-jpc.com/index.html | Brushless DC, Stepping, Permanent Magnet DC, and AC Motors + Silent, High-Pressure, and AC Fans/Blowers | |
|  Imagine. Build. Succeed. https://www.eurotech.com/en | Single Board Computers and Small Form-Factor boards, IoT Gateways, Rugged HPEC Servers and switches, Rugged Data Loggers and NAS, Mobile Access Routers, Rugged Edge computers, IoT End-to-End Software and Services Arrow, Avnet | Arrow, Avnet |
|  Innovative Sensor Technology www.innosent.de | Radar Sensors, Modules, Systems, and Solutions for Detecting Presence, Speed, and Direction of Movement | Digi-Key |
|  www.koe.j-display.com | TFT, LCD, In-Plane Switching, LED Backlight, High Bright/Outdoor, and Panel+Display Modules | Edge, Interactive Displays |
|  portwell.com | Embedded and Single-Board Computers | Arrow, Avnet |
|  us.powertipusa.com | Powertip has grown to become a leading manufacturer of small to mid-size full-color TFT and monochrome displays. | Avnet, Hughes Peters, Sager |
|  www.swissbit.com/en | SD, MMC, CompactFlash, SATA/PATA Cards, USB Flash Drives, DRAM and Flash Memory | Arrow, Avnet, Digi-Key, Mouser, Newark, Rutronik |

Why TMC?

TEAM

Our team of sales representatives and field engineers possess unparalleled experience, skill and expertise and are committed to innovation, delivery and customer satisfaction.

INNOVATION

We stay on the leading edge of the technology market through continuing education, industry forums and our own thirst for leadership. TMC uses advanced software tools for rapid response.

REPUTATION

Thousands of customers rely on our exceptional ability to deliver technology solutions and our reputation speaks volumes in our region and across the nation.

VALUE PROPOSITION

- Marketplace knowledge
- Long-term stability with our customers
- Largest electronic component sales force in Midwest and Great Lakes regions
- Applications engineering talent: Proven experience to assist customers with their designs and help propose leading-edge technologies as well as commodity products
- Information systems expertise: Majority of our time is spent with customers on projects and designs
- Customer program and product management experience
- Excellent customer relationships
- Company stability and ability to weather challenging economic conditions
- Experienced management team
- Ability to adapt: Critical to change with our customers' needs
- Best and most recognized distribution program in the territory
- Best territory coverage

PRODUCT LINE CARD

- Leading-edge Principals provide early access to design cycles
- Strong distribution presence
- Total solutions provider
- Vendor reduction by working with one source for many components
- Enables strong and deep resources to support our customers

PROUD MEMBER OF ERA AND ECIA

