



# TMC

Mel Foster Company

tmcc.com

Best in Class Manufacturers' Representative Company  
Serving the Electronics Industry Since 1924

TMC, a division of Mel Foster Company, is a 100% employee-owned, customer-focused electronics manufacturers' representative with sales resources in Michigan, Indiana, Kentucky, Ohio, Western Pennsylvania and West Virginia.



TMC, a division of Mel Foster Company, is one of the most respected technology manufacturer representatives in the United States. The Mel Foster Company has global partnerships with top-tier manufacturers and distributors in a wide range of applications.

As a technology products and service leader, our mission is to deliver innovative solutions to our customers, principals and partners through engaged, knowledgeable employees.

# Semiconductor Suppliers

Principal	Products	Distribution Partners
 <a href="http://www.cirrus.com">www.cirrus.com</a>	A/D, D/A, Codec, Haptic, Audio, and Analog ICs	Avnet, Digi-Key, Mouser
 <a href="http://www.diodes.com">www.diodes.com</a>	Discrete, Analog, and Logic Components, Crystals, Oscillators, Clocks, Timing, Switch/Bridge, UART, Video, Display and Logic ICs	Arrow, Avnet, Digi-Key, Future, Mouser, Newark
 <a href="http://www.everspin.com">www.everspin.com</a>	Magnetoresistive Random Access Memory (MRAM)	Arrow, Digi-Key, Edge, Future, Mouser
 <a href="http://www.faraday-tech.com">www.faraday-tech.com</a>	Fabless ASIC / SoC and silicon IP (intellectual property) provider	
 <a href="http://www.issi.com">www.issi.com</a>	SRAM, DRAM, and Flash Memory (NOR, NAND, eMMC)	Arrow, Avnet, Digi-Key, Mouser
 <a href="http://www.littelfuse.com">www.littelfuse.com</a>	Circuit Protection, Power Control and Sensing Products, Power Semiconductors, Heavy-Duty Switches, Magnetic, Optical, Electromechanical, and Temperature Sensors	Allied, Arrow, Digi-Key, Fuses Unlimited, Future, Hughes Peters, Masline, Marsh, Mouser, Newark, TTI, Waldom
 <a href="http://www.richwave.com">www.richwave.com</a>	RF Front-End Modules, RF Switches, Power Amplifiers, Low-Noise Amplifiers, SAW Filters, AM/FM Tuners, and Wireless A/V Transceivers	
 <a href="http://www.sunledusa.com">www.sunledusa.com</a>	SMD LEDs, Through-Hole LEDs, CBI LEDs, LED Displays, Infrared, and Phototransistors	Beyond, CAM/PC, Digi-Key, Masline
 <a href="http://www.sitime.com">www.sitime.com</a>	Programmable MEMS-based timing solutions with MHz Oscillators, $\mu$ Power Oscillators, TCXOs, OCXOs, Clock Generators, Jitter Cleaners and Network Synchronizers.	Arrow, Avnet, Digi-Key, Mouser
 <a href="http://www.swissbit.com/en">www.swissbit.com/en</a>	SD, MMC, CompactFlash, SATA/PATA Cards, USB Flash Drives, DRAM and Flash Memory	Arrow, Avnet, Digi-Key, Mouser, Newark, Rutronik
 <a href="http://www.telephonics.com">www.telephonics.com</a>	Telephonics: Automotive, Industrial, Medical and Military Mixed-Signal ASIC ICs	
 <a href="http://www.telink-semi.com">www.telink-semi.com</a>	Highly Integrated Low-Power Radio Frequency and Mixed Signal System Chips for IoT Applications	

\*ISSI is only represented in OH, KY and Western PA.

## Passive / Electromechanical Suppliers

Principal	Products	Distribution Partners
 <a href="http://www.3Mconnectors.com">www.3Mconnectors.com</a>	I/O, Wire to Board, Wire to Wire, Board to Board, Storage Connectors, Cable Assemblies, Cable/Wires, Embedded Capacitance Material	Allied, Arrow, Avnet, Digi-Key, Heilind, Mouser, Newark, Powell, TTI
 <a href="http://www.acesna.com">www.acesna.com</a>	innovative electronic interconnect solutions for the automotive, consumer, communications, and industrial markets	
 <a href="https://www.qats.com/">https://www.qats.com/</a>	Advanced Thermal Solutions, Inc. (ATS) is a complete thermal solutions provider	Arrow, Digi-Key, Future Electronics, Master Electronics, Mouser Electronics
 <a href="http://belfuse.com/cinch">belfuse.com/cinch</a>	Connectors, Cable Assemblies, Fiber Optics, Microwave Components and Patching Solutions	Allied, Arrow, Avnet, Digi-Key, Heilind, Mouser, Newark, PEI Genesis, Powell
 <a href="http://emergingpower.com">emergingpower.com</a>	Custom-Designed Portable Power Solutions and Standard-Sized Battery Packs for Various Applications, Including OEM, Medical, Military, Aerospace and Industrial	
 Expertise Applied   Answers Delivered <a href="http://www.littelfuse.com">www.littelfuse.com</a>	Circuit Protection, Power Control and Sensing Products, Power Semiconductors, Heavy-Duty Switches, Magnetic, Optical, Electromechanical, and Temperature Sensors	Allied, Arrow, Digi-Key, Fuses Unlimited, Future, Hughes Peters, Masline, Marsh, Mouser, Newark, TTI, Waldom
 <a href="http://www.niccomp.com">www.niccomp.com</a>	Capacitors, Resistors, Thermistors, Varistors, Magnetics, Inductors, Ferrites, Relays, and Diodes	Arrow, Avnet, Future, Hughes Peters, Newark, TTI
 <a href="http://components.omron.com">components.omron.com</a>	Relays, switches, connectors and sensors including advanced devices and module solutions for automotive, energy management, factory automation, healthcare, industrial, mobility, and office/home appliance applications	Allied, Arrow, Avnet, Digi-Key, Heilind, Hughes-Peters, Master, Mouser, Newark, Sager, TTI
 <a href="http://us.powertipusa.com">us.powertipusa.com</a>	Powertip has grown to become a leading manufacturer of small to mid-size full-color TFT and monochrome displays.	Avnet, Hughes Peters, Sager
 <a href="http://www.sii.co.jp/en">www.sii.co.jp/en</a>	Quartz Crystals, Micro Batteries, etc.	Arrow, Digi-Key, Mouser
 <a href="http://www.ttm.com">www.ttm.com</a>	Leading Global Quick Turn and Volume PCB, Backplane, and Electromechanical Solutions	

# System Suppliers

Principal	Products	Distribution Partners
 Now you have power. <a href="http://www.astrodynetdi.com">www.astrodynetdi.com</a>	EMI Filters, Low and High-Power Supplies	Digi-Key, Hughes Peters, Mouser
 <a href="http://www.cel.com">www.cel.com</a>	Short range wireless solutions such as WiFi, Bluetooth, Zigbee, Thread, NFC or combination technologies	Arrow, Digi-Key, Mouser
 <a href="http://www.challengeelectronics.com">www.challengeelectronics.com</a>	Piezo alarms, buzzers, speakers, microphones. Battery accessories	Future, Hughes Peters, Marsh
 <a href="http://www.dawar.com">www.dawar.com</a>	Projected Capacitive, Resistive, and Integrated Touch Screens	Arrow, Avnet, Future
 Precision Rotating Components <a href="http://www.e-jpc.com/index.html">www.e-jpc.com/index.html</a>	Brushless DC, Stepping, Permanent Magnet DC, and AC Motors + Silent, High-Pressure, and AC Fans/Blowers	
 Imagine. Build. Succeed. <a href="https://www.eurotech.com/en">https://www.eurotech.com/en</a>	Single Board Computers and Small Form-Factor boards, IoT Gateways, Rugged HPEC Servers and switches, Rugged Data Loggers and NAS, Mobile Access Routers, Rugged Edge computers, IoT End-to-End Software and Services Arrow, Avnet	Arrow, Avnet
 Innovative Sensor Technology <a href="http://www.innosent.de">www.innosent.de</a>	Radar Sensors, Modules, Systems, and Solutions for Detecting Presence, Speed, and Direction of Movement	Digi-Key
 <a href="http://www.koe.j-display.com">www.koe.j-display.com</a>	TFT, LCD, In-Plane Switching, LED Backlight, High Bright/Outdoor, and Panel+Display Modules	Edge, Interactive Displays
 <a href="http://portwell.com">portwell.com</a>	Embedded and Single-Board Computers	Arrow, Avnet
 <a href="http://us.powertipusa.com">us.powertipusa.com</a>	Powertip has grown to become a leading manufacturer of small to mid-size full-color TFT and monochrome displays.	Avnet, Hughes Peters, Sager
 <a href="http://www.swissbit.com/en">www.swissbit.com/en</a>	SD, MMC, CompactFlash, SATA/PATA Cards, USB Flash Drives, DRAM and Flash Memory	Arrow, Avnet, Digi-Key, Mouser, Newark, Rutronik

## Why TMC?

### TEAM

Our team of sales representatives and field engineers possess unparalleled experience, skill and expertise and are committed to innovation, delivery and customer satisfaction.

### INNOVATION

We stay on the leading edge of the technology market through continuing education, industry forums and our own thirst for leadership. TMC uses advanced software tools for rapid response.

### REPUTATION

Thousands of customers rely on our exceptional ability to deliver technology solutions and our reputation speaks volumes in our region and across the nation.

### VALUE PROPOSITION

- Marketplace knowledge
- Long-term stability with our customers
- Largest electronic component sales force in Midwest and Great Lakes regions
- Applications engineering talent: Proven experience to assist customers with their designs and help propose leading-edge technologies as well as commodity products
- Information systems expertise: Majority of our time is spent with customers on projects and designs
- Customer program and product management experience
- Excellent customer relationships
- Company stability and ability to weather challenging economic conditions
- Experienced management team
- Ability to adapt: Critical to change with our customers' needs
- Best and most recognized distribution program in the territory
- Best territory coverage

### PRODUCT LINE CARD

- Leading-edge Principals provide early access to design cycles
- Strong distribution presence
- Total solutions provider
- Vendor reduction by working with one source for many components
- Enables strong and deep resources to support our customers

### PROUD MEMBER OF ERA AND ECIA

